

## Message Text

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PAGE 01 MONTRE 02043 242004Z

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

----- 028776

R 241921Z DEC 74

FM AMCONSUL MONTREAL

TO USDOC WASHDC

INFO SECSTATE WASHDC 5800

UNCLAS MONTREAL 2043

E. O. 11652: N/A

TAGS: BGEN, CA

SUBJ: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

1. 122/04/P0037

2. 12/24/74

3. E. TOLMAN

4. 122 CANADA

5. M D

6A. WRITE, CALL OR CABLE --

6B. MR. MARVIN S. KUSSNER, PRESIDENT

6C. BILTWELL CONTAINERS LTD

5020 COURVAL ST.,

MONTREAL, QUEBEC, H4T 1L1

7. TEL: (514) 735-6651

8. --

9. 102-112

10. DESCRIPTION:

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26414XX-0000 PRESSURE SENSITIVE TAPES, GUMMED TAPES AND GUMMED  
TAPE DISPENSERS

2298219-0000 PLASTIC TWINE

3079237-0000 FOAM MATERIAL

3079467-0000 FOAMED PROTECTIVE SHIPPING PADS

26433XX-0000 SHIPPING SACKS AND MULTIWALL BAGS

3999998-0000 CUSHIONED-INSULATED PAPER BAGS AND LINEINGS

BILTWELL CONTAINERS LTD IS A MANUFACTURER AND DISTRIBUTOR OF  
SHIPPING CONTAINERS. PRODUCTS ARE MARKETED IN THE PROVINCES OF  
QUEBEC AND ONTARIO. ANNUAL SALES VOLUME DOLS 2 MILLION. EMPLOYS  
50-60 PERSONS. THIS FIRM IS NOW SEEKING U.S. GERMAN AND ITALIAN  
SOURCES OF SUPPLY FOR A SERIES OF PRODUCTS WHICH IT WISHES TO  
IMPORT EITHER DIRECTLY FOR RESALE, OR AS AN AGENT-DISTRIBUTOR.  
IT ALSO WOULD BE INTERESTED IN JOINT VENTURE OPPORTUNITIES.  
SPECIFICALLY, IT SEEKS CONTACTS WITH U.S. FIRMS WISHING TO  
EXPORT FOAM MATERIALS RELATED TO PACKING, CUSHIONED-INSULATED  
PAPER BAGS, PRESSURE SENSITIVE TAPES, GUMMED TAPES AND GUMMED  
TAPE DISPENSERS, PLASTIC TWINES, AND SHIPPING SACKS AND MULTIWALL  
BAGS. BILTWELL WOULD LIKE TO RECEIVE BROCHURES, LITERATURE  
AND POSSIBLY SAMPLES OF PRODUCTS OFFERED, AS WELL AS PRICES  
QUOTED IN CANADIAN DOLLARS, F.O.B., MONTREAL, CANADA.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 DEC 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** n/a  
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**Executive Order:** N/A  
**Errors:** N/A  
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**Review Date:** 04 OCT 2002  
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**Secure:** OPEN  
**Status:** NATIVE  
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**TAGS:** BGEN, CA  
**To:** COM  
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